



THE CHI Agitator



A Publication of the Chi Chapter of Kappa Sigma

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Maturity and quality spells success for Chi Chapter

The 2003/2004 school year will be marked as another year of firsts for our growing chapter and facility. This is the first school year where we did not have any of the “Founding Fathers” living in the chapter house. The founding fathers were our first pledge class to form during the recolonization process four years ago. Joe Harshman will provide more details on the undergraduates’ progress, but I can certainly second the fact that the passing of the torch is going well. Joe and I attended the recent new officer elections. The maturity that our brothers displayed during the election process helped explain why our chapter continues to progress. We can be very proud of our undergraduate brothers!

The quality of our facility has played a key role in the success of the chapter. To that end, the House Association has made it a priority to create an improvements fund for both long and short term needs. I am happy to report that, due to the continued generosity of our alumni and strong occupancy levels in the house, we have been able to earmark about \$50,000 for chapter improvements.

This school year marks the fourth year that the west wing of the house has been in use. Over this past summer we fully painted the west wing and all of the doors in the house. This summer our goal is to address short term needs which may involve such things as replacing some carpeting and continued painting.

We also have discussed enhancements such as boosting the capabilities of our air conditioning system. Air conditioning and having top-notch internet access are invaluable sales tools as we recruit new brothers in today’s environment. Those of you who have recently visited Purdue probably noticed a dramatic increase in new apartment stock in the market. Membership in Chi Chapter brings an unlimited number of benefits to our undergraduates versus apartment living. However, we realize that remaining competitive with our facility is a must in today’s environment.

Another of our goals has been to encourage fresh energy and new ideas within our alumni board through planned turnover. At Homecoming this year, the new board of directors was approved by the alumni. In November new officers were elected. Our officers include

**New Chi Chapter
Alumni Officers**

President: Doug Kowert '60

Vice President: Don Sisloff '54

Treasurer: Jim Milner '79

Secretary: Adam Bender '01

brothers who were initiated in the four different decades, thereby ensuring that different points of view will be heard.

Please feel free to express any ideas you may have with any of the board members or its officers. We continue to need the support of our alumni bothers. We all share this great chapter; it’s past, present and future!

A.E.K.Δ.B.

Mike Galt '82



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The Chi Agitator

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Undergraduate Officers

Grand Master:

Matthew Konopka '00

Grand Procurator:

David Beseda '00

Grand Master of Ceremonies:

David Wilson '01

Grand Scribe:

Erik Zink '01

Grand Treasurer:

Jeffrey Winter '00

Chi Housing Corporation

President:

Doug Kowert '60

Vice President:

Don Sisloff '54

Treasurer:

Jim Milner '79

Secretary:

Adam Bender '01

Alumnus Advisor:

Joe Harshman '48

Assistant Alumnus Advisor:

Robert Sorensen '60

Board Members:

Kent Pierce '51

Charlie Marshall '61

Scott French '81

Matt Brozovic '82

Mike Galt '88

Dave Corey '88

James Shively '01

Educational Foundation

President: Lloyd Zickert '45

Treasurer: Mike Griffin '90

Secretary: Matt Brozovic '82

Trustees: Bob Sorensen '60
Walt Myers '61

From our Undergrads

This semester marked one of Chi's most organized and successfully executed formal recruitment periods. The program was led by Kyle Setnor '04, Chaz Druetzler '05, and Marty Roeder '04. Matt Morgan '02, Purdue's Student Body President, assisted and advised in the process.

The four week formal program began in late-August and wrapped up mid-September. The signature event of the program, appropriately titled "The Four Cornerstones," exposed potential members to the foundations of our chapter.

The largest event was a bean bag tournament which drew in 50 rushees and all but blanketed the front lawn at 308 North. Other events included tailgates, room to room, yard toys, cookouts, and a presentation on "Brothers in Action" and "A Greater Cause." Well over 100 young men went through Chi's formal recruitment, and on September 25, the Chi Chapter pledged 32 men into Kappa Sigma.

This diversified group of men, now members of the Theta class, includes members of Purdue's track and club lacrosse teams, as well as various campus organizations.

The new class has a combined high school and college grade point average of 3.38/4.0. The Theta class marks the end of formal recruitment and the beginning of the newly adopted Brothers in Action program. However, recruitment is not at an end.

As part of our commitment to Champion's Quest, informal recruitment will continue indefinitely recognizing that good members can be found at any time of the year.

Total membership of Chi is now 118 - the highest membership since re-colonization. Thank you to the brothers passing recommendations our way.

Keep your eye on Chi.

A.E.K.Δ.B.

Matt Konopka '00

Grand Master

Chi Chapter

Education; The Greatest Gift of All

If you've been pondering the idea of giving to the educational fund, to allow an undergrad the chance to excel at one of the most sought-after schools in the country, there has been no better time to than now.

Contact Alumnus Advisor Joe Harshman '48, at (317) 291-0400 or joeharsh@aol.com for more information.

CHI CHAPTER FINANCIAL REPORT

It is our pleasure to report that we are in good financial condition and meeting all our obligations in a timely fashion. We do however have our challenges including:

- Our high debt load that requires house occupancy of 67 men to break-even
- We need to increase our participation in the annual fund drive to support alumni communications and homecoming activities.
- A desire to continue to make improvements to the Chapter House to stay ahead of competitive fraternities.

Last summer we took advantage of the low interest rate market to refinance our first mortgage and our bank note. The first mortgage has a balance of \$1,148,276 and an interest rate of 6.50% it is due on 1/28/09. Our bank note has a balance of \$393,704 an interest rate equal to prime due on 7/28/10. These low interest rates have allowed us to support this level of debt.

In the fall of 2003 we had 72 brothers living in the House and 17 brothers that were participating by paying parlor dues. Graduations and internships decreased our spring occupancy to 66 brothers in the House and 15 paying their parlor fees. With the strong undergraduate chapter we should continue to operate the Chapter House at full capacity. When that is achieved the House Operations are self supporting as the following excerpts from our operating statements and budgets demonstrate.

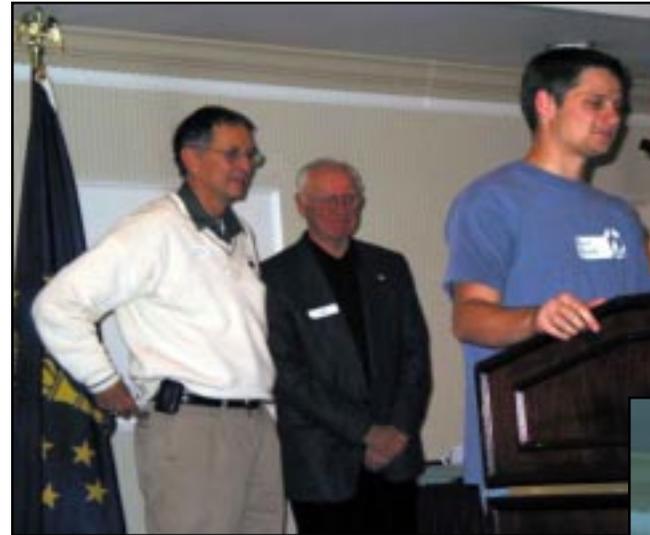
Real Estate Operations of Chi Chapter	Year End Budget	
	2002-03	2003-04
Rental Income	389,916	442,500
Less: Operating Expenses	110,772	115,274
Less: Food Service Expenses	93,535	103,600
Net Income	185,609	223,626
Capital Items	19,397	30,000
Debt Service	167,007	162,000
Cash Flow	(795)	31,626

To date we have collected **\$2,167,000** on our Capital Campaign. Thanks again to the **350 brothers that have participated**. It's not too late for those that have not participated to join in our success. Please call Tony Marsch at 1-800-228-7326. We still have to collect \$135,000 in pledges that are still outstanding. Please make your payments. To get our last loan extension we made a commitment to Bank One that we will pay down \$100,000 in debt over the next two years.

Our Alumni Association has been operating at a loss for the past few years due to alumni making all their payments to the Capital Campaign. Last year the Annual Fund Drive only collected \$2,400. We have over \$15,000 in record keeping, alumni publications and homecoming expenses. This year we are really going to make a push to get our Annual Fund back on track. We hope you will support our efforts!



2003 CHI CHAPTER



TER HOMECOMING

More than 100 brothers, friends, and parents converged on Lafayette, Indiana on the weekend of Oct. 4 to celebrate at the best Greek House in town, the Chi Chapter of Kappa Sigma.

Most of the alumni were able to break away from their busy schedules on Saturday morning to attend the now-famous pig roast, which was followed by Purdue's 43-10 victory over Illinois.

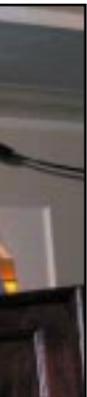
Later that night, as if there wasn't enough to celebrate about, the Homecoming Banquet commenced. A total of 117 active alumni and guests packed the University Inn where Brother Rich Tiller '83 was the master of ceremonies.

Purdue University Student Body President and active Brother Matt Morgan '02 was on hand for the greetings and welcome. Grand Master Matt Konopka '01 gave the audience a report on the State of the Chapter. He also presented gifts to the most involved alumni, with numbered T-shirts.

There were also six undergraduates who were awarded for their academic success with scholarships, which were presented by Brothers Lloyd Zickert '45 and Bob Sorenson '60.

The President of the Chi Chapter Alumni Association Board of Directors Brother Mike Galt '82 gave his report on the State of the Organization.

Three Brothers were inducted into the Chi Chapter Hall of Fame for their outstanding work for the chapter and professionally. The highlight of the evening was the presentation made by Brother Scott French '81 for Man of the Year Doug Kowert '60. Awarded with the John Tower Award was Mike Eskew '68.





2003 John C. Tower Award Winner Mike Eskew '68



Mike Eskew serves as chairman and chief executive officer of UPS, the world's largest package delivery company and a global leader in supply chain services.

Under Eskew's direction, UPS is expanding its capabilities into new lines of business that complement the company's global package delivery operations. UPS is developing solutions for its customers by synchronizing the movement of goods, information and funds. These expanded capabilities include multi-modal transportation services, sophisticated technologies, international trade management, supply chain consulting and financial services.

A native of Vincennes, Ind., Eskew graduated from Purdue University with a bachelor's degree in industrial engineering. He also completed the Advanced Management Program at the Wharton School of Business. Eskew began his UPS career in 1972 as an industrial engineering manager. His advancement continued in various positions of increasing responsibility, including time with UPS's operations in Germany and UPS Airlines.

In 1994, Eskew was named corporate vice president for industrial engineering. Two years later he became group vice president for engineering. Eskew has served as a member of the UPS Board of Directors since 1998.

In 1999, he was named executive vice-president and a year later was given the additional title of vice-chairman. Eskew held this position prior to assuming his current role on January 1, 2002.

In addition to his corporate responsibilities, Eskew is a Trustee of The UPS Foundation and The Annie E. Casey Foundation, which is the country's largest foundation dedicated to disadvantaged youth. In 2003, Eskew was appointed to the President's Export Council. He also serves on the Board of Directors of the 3M Corporation and is a member of the Business Roundtable.

Send us your email address!

If you haven't done so already, please forward your email address so we can provide instant updates and information.

Also, please check out our re-designed Web site: www.chikappasigma.org.

We're looking for more pictures for the site. If you have pictures of recent alumni or family events, please mail or email them to us. We'll scan originals and send them back.

MAIL:

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Tucson, AZ 85705

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tony@fmgtucson.com

2003 Chi Chapter Man of the Year

Doug Kowert '60

The best fraternity stories Brother Douglas Kowert has probably can't be told out loud, but brothers can probably ask him about bowling balls, the pet monkey that Walt Myers had, and the swimming pool in the basement. If any brothers have seen fraternity photos of Gulliver, they have an idea of the minds and skills – or lack of those things – that existed in the early 1960's in the fraternities.

At present, Brother Kowert has 40 years experience in the construction industry. He started with JL Simmons Co., moved on to become Vice President at a Director of Pepper Construction and then on to President of Pepper International. This took him to most countries in the Middle East, with the majority of his time being spent on the King Faisal Hospital in Riyadh, which rivals the Cleveland clinic and Mayo's. That was in the 70's and 80's when Saudi Arabia was just getting used to the first stoplights and a new highway meant for cars - not for walking your camels to market. Don't ask him about Saudi Arabia unless you have a week of free time.

From Saudi Arabia, Brother Kowert moved to St. Croix in the Caribbean for two years and then to London for two years as CEO of Tarmac-Schal International, which he says was a very rewarding construction and personal experience. In 1986 he returned to the U.S. where he was based primarily in the Chicago area, the area where was born.

While in high school, he played football, was an Eagle Scout with honors, and worked as a lifeguard during the summers at a country club. Brother Kowert's family kept waiting for him to bring home some bathing beauties, but alas, he never did.

During college years at Purdue, he chose to play football his first year while also majoring in civil engineering. Big mistake. One of the two had to go - football - and the rest is history,

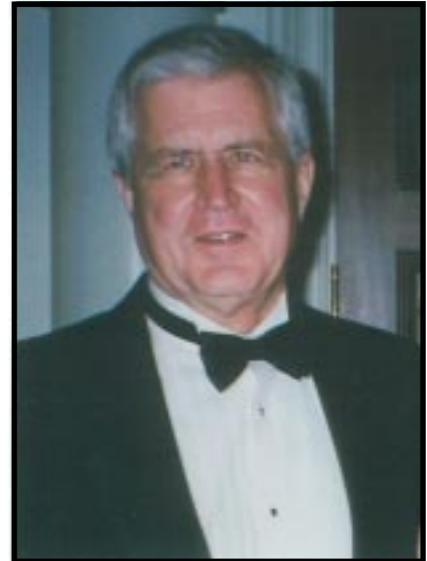
Brother Kowert is now a Vice President of Walsh Construction, Chicago's largest contractor with revenue of approximately \$2 billion and a national work force of about 4,000 people. His typical work week of 13 hours per day, six days a week has remained constant throughout his career.

But the best part, Brother Kowert said, is that he's living proof that you don't have to pass Physics 347 (a required Atomic Physics course for engineers back in the 60's) to become successful in the "world of engineering."

Brother Kowert belongs to many professional organizations, was a director of the Chicago Builders Association, and is also involved in the Scoutmaster program of the Boy Scouts. During his free time he spent several years as a volunteer police officer of Glen Ellyn.

He is also very active in his church where he is heavily involved in the design and construction of several major expansions. Of all his accomplishments, his pride resides in the restoration of the Kappa Sigma house and the members who worked tirelessly to bring the house back to its prime and beyond what anyone imagined would or could happen.

Today, he and his wife, Karen, a Theta from Purdue, have been married for 40 years and reside in Glen Ellyn, IL. They have a son following in his dad's footsteps and a daughter with a law degree, both of whom have given him a total of four grandchildren. Plans for retirement are not in the near future, but Brother Kowert still has his suitcase packed and is ready to travel at any time, hoping to add to the million air miles he's already racked up.



UPCOMING FALL EVENTS

2004 PURDUE UNIVERSITY FOOTBALL SCHEDULE

Date	Opponent
Sept. 4 or 18	- SYRACUSE *
Sept. 11	- BALL STATE
Sept. 25	- at Illinois
Oct. 2	- at Notre Dame
Oct. 9	- at Penn State
Oct. 16	- WISCONSIN (Homecoming)
Oct. 23	- MICHIGAN
Oct. 30	- at Northwestern
Nov. 6	- at Iowa
Nov. 13	- OHIO STATE
Nov. 20	- INDIANA

* - Date TBD

HOMECOMING IS FAST APPROACHING!

On MO, DATE, 2004, Chi Chapter Brothers from around the country will come back to West Lafayette to reunite, relive, and ponder the future of one of the top 30 chapters of the greatest fraternity in the world. For information, contact NAME, at CONTACT>



Return Service Requested

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